



Fall 2017
UPDATE

MWBE

Minority- and Women-Owned Business Enterprises

Provided by Assemblymember Rodneyse Bichotte

Message from
Assemblymember Rodneyse Bichotte
Chair, Subcommittee on Oversight of Minority- and Women-Owned Business Enterprises

Dear Friends,

This year is a critical year as Article 15-A of the Executive Law, “participation by minority group members and women with respect to state contracts,” expires in April 2018. Last year, New York State contracted Mason Tillman Associates, Ltd. to conduct a disparity study to examine MWBE participation in contracts awarded from April 2010 to March 2015. On June 30th, 2017, findings of the disparity study were released, highlighting recommendations that will significantly improve the form and function of MWBE’s in New York State.

Here are some highlights from the NYS Disparity Study:

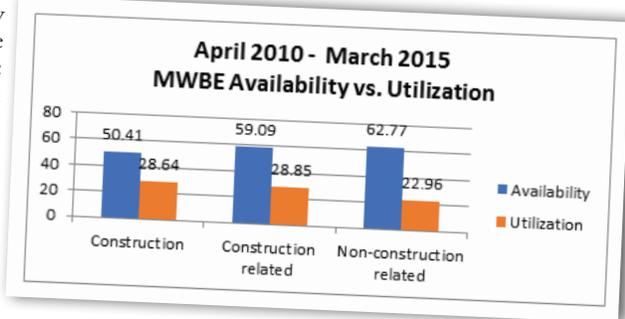
- MWBE availability in state subcontracting has increased significantly since the 2010 Study (28.92% in 2010, 57.42% in 2016). While the availability has nearly doubled, the utilization remained stagnant in the past 5 years.
- Construction field MWBEs represented 50.41% of the businesses, 28.64% were utilized; construction-related fields MWBEs represented 59.09% of businesses 28.85% were utilized; non-construction fields MWBEs represented 62.77% of businesses, 22.96% were utilized. (see MWBE Availability vs. Utilization table below)
- A bill to **eliminate the Personal Net Worth requirement (PNW)** sponsored by (Bichotte, A2819)/(Ritchie, S3018) was passed in both houses, and awaits Governor Cuomo’s signature. The Study recommended that if the State were to keep the PNW requirement, it should simplify and streamline the criterion. However, the study also indicates that because the State has conducted the Disparity Study, which meets the highest scrutiny standard, the PNW is not needed.

The findings of the disparity study clearly show that we still have a long way to go.

With that being said, in this legislative session, I am committed to help activate the outcomes of this MWBE disparity study to benefit small businesses and MWBEs throughout the state making it a more robust program. Please go to my website: nyassembly.gov/mem/Rodneyse-Bichotte. There you will find a MWBE page that will have the most up-to-date information. As always, should you have any questions about MWBEs, please contact my office at 718-940-0428.

Sincerely,

Rodneyse Bichotte
Member of the NYS Assembly



OPPORTUNITIES



The New York Power Authority of New York Crawler Crane Purchase

The New York Power Authority (The Authority) is seeking proposals to purchase a Crawler Crane in accordance with the Authority's specifications.

Due date: 09/22/2017

Ann Cianfrocco

Ph: 315-792-8536

ann.cianfrocco@nypa.gov

For more information go to: www.nypa.gov

The New York Power Authority of New York Phase Lifter Purchase

The New York Power Authority (The Authority) is seeking proposals to purchase a Phase Lifter in accordance with the Authority's specifications.

For more information go to: www.nypa.gov
Due date: 09/22/2017

Ann Cianfrocco

Purchasing/Warehouse Assistant

Ph: 315-792-8536

ann.cianfrocco@nypa.gov

For more information go to: www.nypa.gov

Hugh L. Carey Battery Park City Authority Elevator Inspection, Maintenance and Repair Services

Interested parties may download the complete request for proposals ("RFP") via the link provided below or by visiting BPCA's website at www.bpca.ny.gov and clicking on the "Opportunities" tab. All Proposals must meet the requirements listed in the RFP.

As stated in the RFP, firms interested in responding to the RFP must complete the Mandatory Forms Packet located on BPCA's website at <http://bpca.ny.gov/wp-content/uploads/2015/03/Vendor-ResponsibilityQuestionnaire.pdf>. The



completed forms must accompany the firm's proposal.

Due date: 09/22/2017 3:00 PM

Primary contact:

Michael LaMancusa

Assistant Contracting Officer

200 Liberty Street, 24th Floor

New York, NY 10281, United States

Ph: 212-417-4335

michael.lamancusa@bpca.ny.gov

Metropolitan Transportation Authority

Contractors will be required to comply with EEO, D/M/WBE, and other federal and state procurement laws, regulations and Executive Orders.

MTA METRO-NORTH RAILROAD (MNR)

Solicitation documents can be obtained by contacting, via e-mail, the individual mentioned below.

INQ#: 1000082137

Date: No Site Tour, Bid Opens:

October 05, 2017 at 1:30 P.M.

Contact/Email: Karl Smith,

212-340-4891, rsmith@mnr.org.

More information available

at www.mta.info.

DORMITORY AUTHORITY STATE OF NEW YORK ("DASNY") NOTICE TO BIDDERS

New York City Courts

Bronx Family Court House

Partial 6th Floor Administrative

Child Service Space Renovations

and Associated Asbestos Abatement

CR2 General Construction

Project Number 3433209999

Sealed bids for the above work located

at Bronx Family Court House, 900

Sheridan Avenue, Bronx, New York

10451 will be received by DASNY at

its office located at 515 Broadway,

Albany, NY 12207.

Only those bids in the hands of DASNY,

available to be read at 2:00 P.M. local time on October 5, 2017 will be considered. Bids shall be publicly opened and read aloud. Bid results can be viewed at DASNY's website; <http://www.dasny.org>.

DORMITORY AUTHORITY STATE OF NEW YORK ("DASNY") NOTICE TO BIDDERS

City University of New York

Bronx Community College

Small Business Concerns only

Student Center Roof Replacement,

Facade Restoration

and Associated Hazardous

Materials Abatement

CR32 General Construction

Project Number 3172309999

Sealed bids for the above work located

at Bronx Community College, 2155

University Avenue, Bronx, New York

10453 will be received by DASNY

at its office located at 515

Broadway, Albany, NY 12207.

Only those bids in the hands of DASNY,

from Small Business Concerns as

defined under the Small

Business Concerns Set Aside

Program, in accordance

with Section 1699-m of the Public

Authorities Law of the State

of New York, available to be read at

2:00 P.M. local time on October 5,

2017 will be considered. Bids shall be

publicly opened and read aloud. Bid

results can be viewed at DASNY's

website; <http://www.dasny.org>.

Department Of Sanitation Solicitation Short Title:

THE MODERNIZATION AND

REHABILITATION OF 2 PASSENGER

AND 4 FREIGHT ELEVATORS AT DSNY

FACILITY IN QUEENS LOCATED

AT: CENTRAL REPAIR SHOP AT 52-35

56TH STREET, QUEENS, NY 11377

Source Selection Method:

Competitive Sealed Bids

Procurement Identification

Number: PIN 82716RR00045

Vendor Response Date and Time:

Due 10/17/2017 at 11:00 AM

Address to Request Documents

and Information:

44 Beaver Street, Room 201,

New York, NY 10004

Contact Name:

Agency Chief Contracting Officer

Phone Number: (212) 437-5057

Address to Submit Documents/Forms:

44 Beaver Street, Room 201,

New York, NY 10004

New York City Department of Education

Bid/Project Title: Requirements

Contract for Repair and Maintenance

of Elevators and Escalators

Bid Project Number: B3033

Bid/Project Due Date: 10/30/17

Pre-bid/Pre-proposal Conference

Date: 9/26/17 (OPTIONAL)

Pre-bid/Pre-proposal Conference

Time: 2:00 P.M. (EST)

Pre-bid/Pre-proposal

Conference Location:

65 Court Street, 12th Floor, Conference

Room 1201, Brooklyn, NY 11201

Scope of Goods/Services Required:

The Contractor shall provide all labor,

materials, transportation, equipment,

and necessary appurtenances to

maintain, service and repair the various

vertical transportation devices.

NIQP Commodity Class associated

with the scope of work:

Commodity Class - Description:

910 - BUILDING MAINTENANCE

AND REPAIR SERVICES

- 91013 - ELEVATOR INSTALLATION,

- MAINTENANCE AND REPAIR

- 91020 - ESCALATOR AND MOVING

- WALKWAY, INSTALLATION,

- MAINTENANCE AND REPAIR

Contact Info:

- Login to the Vendor Portal

- to download BID **B3033**.

- If you cannot download this

- BID, please send an e-mail to

- VendorHotline@schools.nyc.gov

- with the BID Number and title in

- the subject line of your e-mail.

- For all questions related to this

- BID, please send an e-mail to

- krodrig7@schools.nyc.gov with

- the BID Number and title in the

- subject line of your e-mail.

Solicitation Information Can Be Found:

<http://schools.nyc.gov/Offices/>

DCP/Vendor/RFB/Default.htm

LEGISLATIVE CORNER

Personal Net Worth legislation, sponsored by **Assemblymember Rodneyse Bichotte (A2819)** and **Senator Patty Ritchie (S3018)**, which is legislation that would eliminate the requirement for minority- and women-owned business enterprise owners to have a personal net worth of less than \$3.5 million dollars in order to obtain certification as a certified minority- and women-owned business enterprise. Due to MWBEs historically not having had the same access to capital as other groups due to their limited personal net worth, the personal net requirement limits their growth and capacity makes it almost impossible for them to be competitive. The bill currently awaits Governor Cuomo's signature.

ANNOUNCEMENTS

Small Business Services (SBS) Immigrant Business Initiative

The NYC Department of Small Business Services' (SBS) Immigrant Business Initiative recently created a valuable resource for immigrant entrepreneurs entitled *Building Your Business in New York City: A Guide for Immigrant Entrepreneurs*.

For more information go to:

http://www1.nyc.gov/assets/sbs/downloads/pdf/about/reports/ibi_toolkit.pdf

RESOURCES

STATE

Office of the State Comptroller

www.osc.state.ny.us/procurement/mwbe.htm

The website provides information on the NYS MWBE Certification Process; state contracting; subcontracting and purchasing opportunities for MWBEs; and resources MWBEs need to pursue state business opportunities.

New York State Procurement

<https://nyspro.ogs.ny.gov/>

NYS' central procurement office, this website provides information on establishing and managing contracts for goods and services.

Empire State Development

esd.ny.gov/MWBE.html

The Empire State Development webpage includes information on the Division of Minority and Women's Business Development.

<http://www.nyfirst.ny.gov/ResourceCenter/Business/FinancialAssistance/BusinessFinancing.html>

Offers links for programs related to business financing such as tax-based incentives, operational support, innovation support, growth support, MWBEs, small businesses and RFPs.

Division of Service-Disabled Veterans' Business Development

ogs.ny.gov/Core/SDVOBA.asp

The website includes information for veteran business owners to become certified as New York State Service-Disabled Veteran-Owned Business (SDVOB) and guidelines to assist and promote the compliance of SDVOB participation in the state's procurement activities.

NYS Contract System

www.ny.newnycontracts.com

The website is the gateway to attract and grow minority-owned and women-owned businesses, and provide a directory for all MWBE's in the state.

New York State Contract Reporter

www.nyscr.ny.gov

NYS' official source of contracting opportunities, this website has information or contacts to bid on, advertising opportunities, the New York State Business Registry and tips on doing business with New York State.

LOCAL

NYC MWBE Certification

<https://www1.nyc.gov/nycbusiness/description/minority-and-womenowned-business-enterprise-certification-program-mwbe>

The Minority- and Women-owned Business Enterprise (M/WBE) Certification Program connects certified businesses with opportunities to sell their products and services to New York City agencies. The program's goal is to promote fairness and equity in City procurement processes by providing services designed to strengthen the ability of certified M/WBEs to increase their capacity and effectively contribute to the City's economy.

NYC Department of Small Business Services

<http://www.nyc.gov/html/sbs/html/procurement/mwbe.shtml>

This website provides information on MWBE Certification in NYC, as well as new and existing contracting opportunities.

New York City Department of Design and Construction

<http://www1.nyc.gov/site/ddc/mwbe/mwbe.page>

The Office of Diversity and Industry Relations develops policies to support minority- and women-owned business enterprises (MWBEs) and fosters relationships with industry partners.

Nassau County Long Island MWBE Program

<https://www.nassaucountyny.gov/1735/MWBE-PROGRAM>

The website provides information on how to become MWBE-certified in Nassau County as well as the fast-track program.

Suffolk County Long Island MWBE Program

<http://www.suffolkcountyny.gov/Business/WomenandMinorityBusiness.aspx>

The website provides information on how to become MWBE-certified in Suffolk County as well as resources for access to capital.

County of Westchester

mwbe.westchestergov.com

This website provides information on the county of Westchester's Minority and Women Business Enterprises Program.

Erie County Equal Employment Opportunity

www2.erie.gov/eo/

This website provides information on the MWBE Certification process in Erie County.

City of Syracuse

syrgov.net/supplier_diversity.aspx

This website provides information on the City of Syracuse's MWBE Participation Program.

City of Rochester

<http://www.cityofrochester.gov/mwbe>

This website provides information the City of Rochester's MWBE utilization plan.

City of Albany

<http://www.albanyny.org/Government/Departments/HumanResources/MinorityWomenOwnedBusinessEnterprises.aspx>

This website provides information on the City of Albany's MWBE Participation Program.



UPCOMING EVENTS

Navigating the 2017 NYS MWBE Forum Workshop

**Wednesday, September 20, 2017
SUNY Buffalo State, Cleveland Hall, Room 418**

1300 Elmwood Ave.,
Buffalo, NY 14222
4 p.m. – 6 p.m.

Call to Register at **(716) 878-4030**

Join the Buffalo State - Small Business Development Center to discuss various tools, tips and resources for navigating the 2017 NYS MWBE Forum. The NYS MWBE Forum held in Albany New York, is one of New York State's largest forums. Learn about the right questions to ask and the best ways to navigate the floor, and learn more about your contract areas while also exploring new markets.

SBDC BidLinX Information and Sign Up Event

**Thursday, September 21, 2017
9 a.m. – 11 a.m.**

Small Business Development Center College at Brockport MetroCenter
55 St. Paul Street
Rochester, NY 14604

The SBDC at the SUNY Brockport MetroCenter will be offering BidLinX workshops every other month beginning in November 2016 to give community business owners the opportunity to become SBDC clients and sign up for BidLinX. BidLinX will deliver relevant government contract opportunities to your email address, based on keywords associated with your business profile. Call the SBDC office at (585) 395-8410 to register for one of the BidLinX events. Light refreshments will be served.

Regional Alliance for Small Contractors

Construction Project Scheduling and Controls Course
September 27-28, 2017
Times Square Hall Port Authority Bus Terminal
625 8th Avenue, 2nd Floor, South Wing



(Bet. Drago Shoe Repair and NJ Transit Offices) New York, NY 4:00 p.m. – 9:00 p.m.

This course will teach students construction planning and scheduling in Critical Path Method (CPM), Arrow Diagramming Method (ADM) and Precedence Diagramming Method (PDM). Students will learn to develop a baseline schedule, work breakdown structures (WBS), project resources and resource leveling, resource and cost loaded baseline schedule, schedule updating, date constraints, logical relationship, activity duration estimating and contractor narrative report as per contract scheduling specifications and contract requirements.

Students will also learn the concept of Project Controls, review and analyze Contractor detailed baseline schedule for acceptance as per contract requirements, review and analyze Contractor Monthly CPM update, providing schedule analysis report (SAR) and preparing time impact analysis (TIA).

There is a cost associated with this course.

For more information please call (212) 268-2991 or Email: pcamargo.rascny@verizon.net

7th Annual NYS Minority- and Women-Owned Business Enterprise (MWBE) Forum

**Empire State Plaza Convention Center Albany, NY
Wednesday and Thursday,
October 4-5, 2017**

The Seventh Annual Statewide MWBE Forum: Transformation 2017 is the largest statewide business event for minority- and women-owned businesses. It is your once-a-year opportunity to learn more about the contract areas you know and explore new markets that have great potential for business.

To register please go to: <http://www.nysmwbeforum.org/register.html>

Opening Doors to Government Contracting

**Tuesday, October 10
8:30 a.m. – 12:00 p.m.**

SUNY Polytechnic Institute Student Center, Seymour Avenue, Utica, NY
The conference will be presented by the U.S. Small Business Administration (SBA) Syracuse District Office, Mohawk Valley Small Business Development Center (SBDC) Procurement Assistance Center, NYS Women's Business Center, North Country Procurement Technical Assistance Center (PTAC), and Utica SCORE. Learn about resources and practical advice on how to do business with federal, state, and local agencies. For more information, including agenda, and to register, go to 2017openingdoors.eventbrite.com

Zeitlin and DeChiara LLP

The Future of Labor Construction the conversation continues
**Thursday, November 2, 2017
8:00 a.m. – 10:00 a.m.**

The Union League Club
38 East 37th Street
New York, NY 10016

The panel, consisting of leading industry experts, and moderated by Zeitlin and De Chiara Founding Partner Michael K. De Chiara will examine the state of construction costs, the strategies behind controlling them and how New York City's owners and developers are seeking more cost-effective ways to build, including labor solutions outside of a unionized workforce.

It is recommended that Building Owners, Developers, Owner's Representatives, Construction Managers, General Contractors, Construction Consultants, Architects, Engineers and Design Consultants attend.

To register please go to: <http://conferencecenterpresents.com/register/>. And for more information contact Andrea K. Stimmel, 212-300-1451, and astimmel@zdlaw.com.

5th Annual Government and Business Matchmaker

sponsored by
LaGuardia Community College
**Friday, November 3, 2017
8:00 a.m.**

Con Edison Learning Center
43-82 Vernon Blvd., Long Island City, NY 11101

The Government and Business Matchmaker matches small businesses with government agencies and prime contractors. This is an excellent opportunity for minority, woman, veteran, and disadvantaged owned businesses to network with government agencies, prime contractors, and other firms.

For more information, contact **LaGuardia Business Services at 718-482-5306.**

Webinars

Yes! You Can Get Bonded, Too
**Wednesday, September 20, 2017
1:00 p.m. – 2:30 p.m.**

For more information and registration: <https://www.eventbrite.com/e/yes-you-can-get-bonded-too-tickets-36420010231?aff=es2>

How to do business with NYC Parks and Recreation
**Thursday, September 28, 2017
12:00 p.m. – 1:30 p.m.**

For more information and registration go to <https://lagptac.ecenterdirect.com/eventsS>

How to do business with the NYC Police Department
**Thursday, October 19, 2017
12:00 p.m. – 1:30 p.m.**

For more information and registration go to <https://lagptac.ecenterdirect.com/events>

The Jacob K. Javits Convention Center Expansion Project – Explore New Contract Opportunities
**Thursday, November 16, 2017
12:00 p.m. – 1:30 p.m.**

For more information and registration go to <https://lagptac.ecenterdirect.com/events>

How to do business with the U.S. General Services Administration's Public Building Service
**Thursday, December 7, 2017
12:00 p.m. – 1:30 p.m.**

For more information and registration go to <https://lagptac.ecenterdirect.com/events>

Assemblymember Rodneyse Bichotte

Assembly District 42

District Office • 1312 Flatbush Avenue, Brooklyn, NY 11210 • 718-940-0428
Albany Office • LOB 833, Albany, NY 12248 • 518-455-5385

Website • nyassembly.gov/mem/Rodneyse-Bichotte
Email • bichotter@nyassembly.gov

For the most up to date information, you can go to the Assemblymember's online MWBE Resource Center at: nyassembly.gov/member_files/042/mwbe_new/
The website is updated on an ongoing basis.