

UPCOMING EVENTS

NYC

Next Level Services for Goods & Services M/WBEs Workshop:

“What Every MWBE Entrepreneur Should Know About Their Financials to Succeed”

By NYC Department of Small Business Services
110 William Street, 7th Floor
New York, NY 10038

**Tuesday, February 19, 2019
6:00 PM to 8:00 PM (EST)**

For more information:

<https://www.eventbrite.com/e/next-level-services-for-goods-services-mwbcs-workshop-what-every-mwbe-entrepreneur-should-know-tickets-51829746166>

Essex Crossing's MWBE Meet & Greet By Delancey Street Associates

Essex Crossing
175 Delancey Street, 4th Floor
New York, NY 10002

**Wednesday, February 27, 2019
9:00 AM – 11:00 AM EST**

Admission is free. Register at:

<https://www.eventbrite.com/e/delancey-street-associates-essex-crossings-mwbe-meet-greet-tickets-55426502160?aff=ebdssbdestsearch>

The United States Small Business Administration (SBA)

“Selling to the Government”

SoBro Organization Procurement/
MWBE Program
555 Bergen Ave , 3rd Floor
Bronx, NY 10455

**Wednesday, February 27, 2019
10:00 AM – 12:00 PM EST**

Next Level Construction Services Workshop:

“Refine Your Construction Cost Estimates to Win NYC Contracts”

NYC Department of Small Business Services
110 William Street, 7th Floor
New York, NY 10038

Monday, March 4, 2019

6:00 PM to 8:00 PM (EST)

For more information:

<https://www.eventbrite.com/e/next-level-construction-services-workshop-refine-your-construction-cost-estimates-to-win-nyc-tickets-53078960600>

4th Annual Business Networking Breakfast By Community Board 17

Tropical Paradise Ballroom & Catering
1367 Utica Avenue
Brooklyn, NY 11203

Tuesday, March 5, 2019

8:30 AM – 11:00 AM EST

Breakfast will be served. For more information, call the Board's office at (718) 434- 3072.

Next Level Services for Goods & Services M/WBEs Workshop:

“Set Yourself Up to Win - Effective Project Management”

NYC Department of Small Business Services
110 William Street, 7th Floor
New York, NY 10038

Tuesday, April 9, 2019

6:00 PM to 8:00 PM (EDT)

For more information:

<https://www.eventbrite.com/e/next-level-services-for-goods-services-mwbcs-workshop-set-yourself-up-to-win-effective-project-tickets-51829945763>

ELSEWHERE

Long Island Inventors and Entrepreneurs Club

Small Business Development Center

SBDC Conference Center/
Farmingdale State College

2350 Broadhollow Road
Farmingdale, NY 11762

**Wednesday, February 13, 2019
7:00pm EST**

For more information: please contact Maria Darrow at 934-420-2765 and maria.darrow@farmingdale.edu



Assemblymember Rodneyse Bichotte

Assembly District 42

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Website • nyassembly.gov/mem/Rodneyse-Bichotte
Email • bichotter@nyassembly.gov

For the most up to date information, you can go to the Assemblymember's online MWBE Resource Center at: nyassembly.gov/member_files/042/mwbe_new/
The website is updated on an ongoing basis.

Winter 2019
Update

MWBE Minority-And Women-Owned Business Enterprises

Provided by Assemblymember Rodneyse Bichotte

Message from

Assemblymember Rodneyse Bichotte
*Chair, Subcommittee on Oversight of Minority
and Women-Owned Business Enterprises*

Dear Friends,

I am pleased that we have opened the 2019-2020 legislative session with a stronger New York State Assembly and new leadership in the New York State Senate. I am hopeful for the future of MWBEs!

Last session, I sponsored a bill that allows minority and women entrepreneurs who are veterans to submit their DD 214 form as verification of their status as MWBEs. This bill was signed into law and chaptered with help from the Hispanic Chamber of Commerce and the Veterans' Chamber of Commerce. But we still have much to do.

Last session, I advocated for a 5-year extension of the MWBE program, Article 15-A. However, the program was renewed only until December 2019. Although detractors have claimed that MWBE goals slow down projects when companies cannot find enough MWBE contractors to hit the target, the answer is not to scrap the MWBE program.

Last year's NYC Disparity Study reports that there is a 50.69% availability of MWBEs in the city and the 2016 NYS Disparity Study reports an availability of 53.05% of MWBEs ready and willing to do business with the state. Accordingly in this session, I will double down on my prior initiatives, which include but aren't limited to:

- *extending Article 15-A, the MWBE program, for 5 more years*
- *implementing workforce goals for hiring minority and women in the construction related industry*
- *eliminating the \$3.5 million personal net worth cap for minority- and women-owned businesses*
- *creating mentorship capacity programs for MWBE and small businesses in all state agencies*
- *expediting state certification process with a 30-day limit. Some outsourcing and partnering with local chambers and business development*
- *increasing New York City and New York State agencies and authorities discretionary spending on MWBEs of up to \$400K*

My office is always available to serve as a resource for the MWBE community, dedicated to ensuring an inclusive and diverse marketplace where MWBEs can thrive. Please contact us at 718-940-0428, or email me at bichotter@nyassembly.gov with any questions and we will do our best to assist.

Sincerely,

Rodneyse Bichotte
Member of the NYS Assembly



LEGISLATIVE AGENDA

As a result of last session's drawbacks, I will double down on my past initiatives and legislation, while sponsoring many new ones.

HIGHLIGHTS:

A01449 allows NYC agencies discretionary spending of up to \$400,000 on MWBEs

A01440 allows the New York City School Authority discretionary spending of up to \$400,000

A01550 requires that public contracts be divided by size into large, medium, small and micro contracts for the purpose of increasing opportunities for small businesses, including MWBEs, to participate in state contracts

A02987 eliminates personal net worth cap of \$3.5 million

A01541 requires that waivers of compliance to be published in an effort to ensure transparency in the event that there is no reasonable availability of MWBE

A01480 expedites the certification for MWBEs by requiring that the process take up to 30 days

A01481 would inform MWBE of the reason that they were not awarded a State or municipal MWBE contract

A01484 ensures that all state funded contracts to municipalities and school districts have MWBE goals

A01491 modifies sole source and single procurement procedures to include MWBE requirements

A01507 mandates ESD to have a MWBE consultant firm conduct an independent review of procurement procedures for MWBEs

A01537 mandates ESD to issue an annual report to display MWBE development with more specificity

A01540 mandates the comptroller to submit an interactive report detailing MWBE spending by different categories

A01541 publicizes waivers on each vendor per contract with details of the bid won

A02427 stipulates employment goals for minorities and women in construction-related companies according to the recent New York State Disparity Study

A02511 authorizes the comptroller to issue a letter grade assessing each state agency's utilization of MWBEs

(Bill Number pending) allows NYC Department of Education an increase of discretionary spending of up to \$400,000 on MWBEs

A01487 mentoring programs in State agencies and Authorities such as Dormitory Authority of the State of New York, Office of General Services, Department of Health, Department of Transportation, and the ESD

OPPORTUNITIES

Women Builders Council LIRR 3rd Track Expansion Project

The introduction of a new third track will eliminate seven dangerous grade crossings, reduce traffic congestion and train delays, and increase quality of life for communities along the rails. Major project elements include new parking facilities, upgrades to railroad infrastructure and passenger rail stations and other local improvements. WBC is seeking ESD certified and capable MWBEs for various opportunities.

For those interested, please contact LIRROUTREACH@EJ1899.com
<http://www.wbcnyc.org/alert/ejelectric/ejalert.html>

Governor's Office of Storm Recovery

For all aspects of doing business with the Governor's office of Storm Recovery, please visit:

<https://stormrecovery.ny.gov/doing-business-with-gosr>

Office of General Services (OGS)

The Office of General Services provides comprehensive assistance pertaining to general bidding and contract opportunities.

<https://ogs.ny.gov/BU/DC/esb/ContractorOpportunities.asp>

New York State Homes and Community Renewal

The following link shows how to enter into public work projects with New York State Homes and Community Renewal:

<http://www.nyshcr.org/AboutUs/Procurement/Contractinformation.htm>

LaGuardia Gateway Partners

LaGuardia Gateway Partners is operating LaGuardia Terminal B and building a new terminal that New York can be proud of. This project is calling for certified MWBE subcontractors, vendors and consultants for construction associated with the redevelopment. This site also provides information on certification and other opportunities as well.

https://www.laguardiab.com/supplierdiversity?gclid=Cj0KCQiAr93gBRDSARIsADvHiOpZJj5XNeBWyihlpnl1rg0EjW39XjgTDdbU6bRtde6BYnsgR-88i4fsaAht9EALw_wcB



RESOURCES

STATE

Office of the State Comptroller

<https://www.osc.state.ny.us/procurement/mwbe.htm>

This website provides information on the NYS MWBE Certification process, state contracting and purchasing opportunities for MWBEs

New York State Procurement

nyspro.ogs.ny.gov

NYS' central procurement office provides information on establishing and managing goods and services

Empire State Development

esd.ny.gov/MWBE.html

The Empire State Development web page includes information on the Division of Minority and Women Business Development.

Division of Service-Disabled Veterans' Business Development

ogs.ny.gov/Core/SDVOBA.asp

New York State Service-Disabled Veteran-Owned Business (SDVOB)

New York State Contract System

www.ny.newnycontracts.com

This website has more information on the MWBE program and more resources

New York State Contract Reporter

www.nyscr.ny.gov

NYS' official source of contracting opportunities

Minority Commerce Weekly Online

<http://www.mcwbids.com/>

A one-stop shop for MWBEs to search for a wide array of opportunities from several sources in one location

New York City Department of Citywide Administrative Services (NYC/DCAS)

<https://www1.nyc.gov/site/dcas/business/m-wbe-program.page>

This site provides information on DCAS's MWBE program, where increasing Supplier Diversity is a focus.

LOCAL

NYC MWBE Certification

<https://www1.nyc.gov/nycbusiness/description/minority-and-womenowned-business-enterprise-certification-program-mwbe>

The City of New York Minority and Women-Owned Business Enterprises (M/WBE) Program expands opportunities for minority and women entrepreneurs to access government contracts and grow their businesses. When eligible businesses are certified with the City, they become more visible to prospective buyers, including City agencies and private contractors seeking to purchase goods and services.

NYC Department Citywide Administrative Services

<https://www1.nyc.gov/site/dcas/business/m-wbe-program.page>

This is dedicated to increasing Supplier Diversity because it supports the City's commitment to encourage a competitive and diverse New York City business environment.

NYC Department of Small Business Services

<https://www1.nyc.gov/site/sbs/businesses/certify-with-the-city.page>

This website features more information on MWBE certification, success stories and other contracting opportunities.

NYC School of Construction Authority

<http://www.nycsca.org/MWLBE/Overview>

This website provides information on certification, recertification, appeals, and opportunities to work with the School of Construction Authority.

NYC Department of Design and Construction

<https://www1.nyc.gov/site/ddc/mwbe/mwbe.page>

The Office of Diversity and Industry Relations develops policies and procedures to support M/WBEs and foster fruitful relationships with industry partners.

Nassau County Long Island MWBE Program

<https://www.nassaucountyny.gov/1735/MWBE-PROGRAM>

This website provides information on certification in Nassau County and additional resources for success in the marketplace.

Suffolk County Long Island MWBE Program

<http://www.suffolkcountyny.gov/Departments/CountyExecutive/MinorityAffairs/MinorityandWomenOwnedBusinesses/CertifyBusiness.aspx>

This website provides information on certification in Suffolk County and additional resources for access to capital.

CUNY/CUCF

<http://www2.cuny.edu/about/administration/offices/fpcm/cucf/procurement/>

Procurement Opportunities in CUNY

City of Westchester

mwbe.westchestergov.com/

City of Westchester's MWBE Program

Erie County Equal Employment Opportunity

<http://www2.erie.gov/eeo/index.php?q=mbewbe-resources>

Erie County's MWBE Certification process in Erie County.

City of Syracuse

syrgov.net/supplier_diversity.aspx

City of Syracuse's MWBE Participation Program.

City of Rochester

<http://www.cityofrochester.gov/mwbe/>

City of Rochester's MWBE Utilization Plan.

City of Albany

<https://www.albanyny.gov/Government/Departments/HumanResources/MinorityWomenOwnedBusinessEnterprises.aspx>

City of Albany's MWBE Participation Program.

City of Ithaca

<https://www.dfa.cornell.edu/procurement/suppliers/getting-certified/mwbe>

Cornell University's MWBE Program